# upbound

#### Quarterly Financials (non-GAAP)

(\$millions, Except Share Data)

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Store Revenue Rentals & Fees Merchandise Sales Installment Sales	745.5 232.8	<b>6/30/2021</b> 916.4	9/30/2021	12/31/2021	2021	3/31/2022	6/30/2022	9/30/2022	12/31/2022	
Rentals & Fees Merchandise Sales		916 4					-,,			2022
Merchandise Sales			020.0	020.7	2 522 5	0020	0.57.2	920.6	905 5	2 275 4
	232.8		930.8	929.7	3,522.5	883.0	857.3	829.6	805.5	3,375.4
instattinent Sales	17.0	221.2	192.0	183.2	829.2	232.9	160.8	147.6	134.0	675.3
O+h	17.8	18.2	17.0	20.6	73.6	17.1	18.5	16.7	20.0	72.3
Other Total Store Revenue	0.9 <b>997.0</b>	1.0 <b>1,156.9</b>	1.1 <b>1,141.0</b>	1.1 1,134.6	4.2 4,429.4	1.3 1,134.3	1.1 1,037.7	1.2 995.1	1.4 960.9	4,128.0
_										
Franchise Merchandise Sales	33.1	29.6	33.7	30.5	126.9	18.5	26.5	22.8	23.5	91.4
Royalty Income and Fees	6.7	7.5	6.6	6.4	27.2	6.9	7.1	6.0	6.0	26.0
Total Revenue	1,036.8	1,194.0	1,181.3	1,171.4	4,583.5	1,159.7	1,071.3	1,024.0	990.5	4,245.4
YoY Total Revenue Growth	47.7%	74.6%	65.9%	63.5%	62.9%	11.9%	(10.3%)	(13.3%)	(15.4%)	(7.4%)
Cost of Rental and Fees	247.0	331.7	343.7	352.2	1,274.7	341.5	319.9	310.1	300.2	1,271.7
Cost of Merchandise Sold	240.1	249.9	228.0	217.8	935.8	250.3	185.7	179.5	164.2	779.8
Cost of Installment Sales	6.0	6.2	6.3	7.1	25.6	5.9	6.4	6.0	7.2	25.5
Cost of Franchise Merchandise Sales	33.1	29.5	33.6	30.4	126.6	18.7	26.6	22.8	23.5	91.7
Gross Profit	510.5	576.6	569.6	564.0	2,220.8	543.2	532.5	505.5	495.4	2,076.7
Gross Margin	49.2%	48.3%	48.2%	48.1%	48.5%	46.8%	49.7%	49.4%	50.0%	48.9%
Store Expenses										
Labor	156.7	159.3	163.9	164.7	644.7	166.6	164.0	156.2	147.6	634.3
Other Store Expenses	170.1	181.0	189.6	229.4	770.1	227.4	199.1	197.8	197.5	821.8
General & Administrative Expenses	49.1	54.4	46.0	45.5	194.9	56.4	44.9	40.0	45.2	186.5
Depreciation & Amortization	13.4	13.6	13.8	14.0	54.8	14.5	12.9	12.8	12.9	53.1
Total Operating Expenses	389.4	408.3	413.3	453.6	1,664.6	464.9	420.8	406.8	403.2	1,695.7
Operating Profit	121.2	168.3	156.4	110.4	556.2	78.3	111.7	98.7	92.2	381.0
% of Total Revenue	11.7%	14.1%	13.2%	9.4%	12.1%	6.8%	10.4%	9.6%	9.3%	9.0%
Interest Expense	12.0	20.4	19.7	18.7	70.9	19.0	19.1	23.0	26.7	87.7
Interest Income	(0.1)	(0.0)	(0.0)	(0.1)	(0.2)	(0.0)	(0.1)	(0.2)	(0.3)	(0.6)
Earnings Before Income Taxes	109.2	147.9	136.6	91.7	485.5	59.4	92.8	76.0	65.8	293.9
Tax Expense	21.5	37.3	32.9	21.5	113.2	14.9	24.1	19.7	16.9	75.7
Tax Rate	19.7%	25.2%	24.0%	23.4%	23.3%	25.2%	26.0%	26.0%	25.8%	25.8%
Net Earnings To Common	87.7	110.6	103.8	70.3	372.3	44.5	68.7	56.2	48.8	218.2
Diluted EPS	\$1.32	\$1.63	\$1.52	\$1.08	\$5.57	\$0.74	\$1.15	\$0.94	\$0.86	\$3.70
Diluted Shares Outstanding	66.3	67.8	68.2	65.0	66.8	60.1	59.7	59.6	56.5	59.0
Diluted EPS YoY Growth	97.6%	103.8%	46.2%	5.3%	57.8%	(44.3%)	(29.6%)	(38.0%)	(20.4%)	(33.5%)
Stock Based Compensation	\$4.3	\$5.2	\$5.6	\$5.4	\$20.5	\$6.6	\$4.3	\$3.5	\$5.0	\$19.4
Adj. EBITDA w/o SBC	138.9	187.1	175.8	129.8	631.5	99.5	128.9	115.0	110.1	453.5
Adj EBITDA Margin	13.4%	15.7%	14.9%	11.1%	13.8%	8.6%	12.0%	11.2%	11.1%	10.7%

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#### Quarterly Financials (non-GAAP)

(\$millions, Except Share Data)

Consolidated	Ralance	Shoot

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Consolidated Balance Sheet	Quarter Ended	Quarter Ended	Quarter Ended	Quarter Ended	FY	Quarter Ended	Quarter Ended	Quarter Ended	Quarter Ended	FY
	3/31/2021	6/30/2021	9/30/2021	12/31/2021	2021	3/31/2022	6/30/2022	9/30/2022	12/31/2022	2022
Assets:										
Cash	123.0	145.1	158.8	108.3	108.3	95.7	112.2	165.6	144.1	144.1
Receivables, net	115.4	120.8	131.9	126.4	126.4	121.2	122.6	113.2	111.9	111.9
Prepaid Expenses and other assets	40.8	46.8	51.6	63.5	63.5	47.5	59.5	71.3	46.1	46.1
On Rent	1,115.9	1,122.1	1,121.0	1,173.0	1,173.0	1,017.5	977.2	943.9	989.9	989.9
Held for Rent	135.3	120.8	147.8	133.0	133.0	127.6	140.7	128.7	134.9	134.9
Rental merchandise, net	1,251.2	1,242.9	1,268.8	1,306.0	1,306.0	1,145.1	1,117.9	1,072.6	1,124.8	1,124.8
Merchandise held for installment sale	5.7	5.8	7.1	6.4	6.4	5.4	6.0	6.9	7.0	7.0
Property Assets, net	309.9	306.5	309.3	308.1	308.1	301.9	298.1	300.1	295.4	295.4
Right of Use Operating Leases	297.6	297.3	298.3	291.3	291.3	299.1	304.4	307.0	302.3	302.3
Deferred income taxes	37.7	41.9	41.0	68.4	68.4	68.6	68.3	68.2	82.9	82.9
Goodwill, net	312.0	344.0	332.2	289.7	289.7	289.8	289.8	289.8	289.7	289.7
Other intangible assets, net	513.7	484.2	454.7	425.2	425.2	402.8	388.3	373.9	359.4	359.4
Total Assets	3,007.0	3,035.3	3,053.7	2,993.3	2,993.3	2,777.1	2,767.1	2,768.6	2,763.6	2,763.6
Liabilities & Stockholders' Equity										
Accounts Payable -Trade	179.9	174.1	150.2	135.7	135.7	130.7	120.7	139.7	155.4	155.4
Accrued Liabilities	381.3	366.7	360.6	362.7	362.7	323.9	318.1	308.4	320.6	320.6
Deferred Income Taxes	71.3	92.8	106.8	114.0	114.0	97.9	92.4	92.8	88.0	88.0
Lease Liabilities	299.9	299.5	300.4	296.5	296.5	301.0	307.1	310.1	305.6	305.6
Total Debt	1,332.4	1,277.0	1,281.6	1,571.2	1,571.2	1,400.6	1,370.0	1,369.4	1,368.9	1,368.9
Total Liabilities	2,264.8	2,210.1	2,199.6	2,480.1	2,480.1	2,254.1	2,208.3	2,220.4	2,238.5	2,238.5
Total Equity	742.2	825.2	854.1	513.3	513.3	523.0	558.8	548.2	525.1	525.1
Liabilities & Stockholders' Equity	3,007.0	3,035.3	3,053.7	2,993.4	2,993.4	2,777.1	2,767.1	2,768.6	2,763.6	2,763.6

## upbound

#### Quarterly Financials (non-GAAP)

(\$millions, Except Share Data)

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Consolidated Cash Flow Statement	Overter Fuded	Overter Ended	Overter Ended	Overter Ended	FV	Overter Ended	Overter Ended	Overter Ended	Overter Ended	EV
Consolidated Cash Flow Statement	-	Quarter Ended			FY	_		Quarter Ended		FY
	3/31/2021	6/30/2021	9/30/2021	12/31/2021	2021	3/31/2022	6/30/2022	9/30/2022	12/31/2022	2022
Net Earnings (Pro Forma)	87.7	110.6	103.8	70.3	372.4	44.5	68.7	56.2	48.9	218.3
One Time Items	(45.2)	(49.2)	(82.6)	(60.5)	(237.5)	(48.7)	(49.0)	(62.0)	(46.2)	(205.9)
Net Earnings (GAAP)	42.5	61.4	21.2	9.8	134.9	(4.2)	19.7	(5.8)	2.7	12.4
Bad Debt Expense	3.4	2.7	3.7	4.6	14.4	5.0	4.5	8.6	6.6	24.7
Stock-based compensation expense	20.1	39.6	48.5	39.4	147.6	41.4	36.4	44.8	36.8	159.4
Depreciation of property assets	14.5	17.3	17.5	17.8	67.1	18.2	16.7	16.5	16.6	68.0
Gain /Loss on asset sales	0.2	0.1	0.1	-	0.4	4.3	1.7	-	0.1	6.1
Goodwill impairment	-	-	-	-	-	-	-	-	-	-
Amortization of intangibles	14.2	29.5	29.5	29.5	102.7	22.4	14.5	14.5	14.5	65.9
Amortization of financing fees	1.1	1.8	1.3	1.8	6.0	1.6	1.6	1.6	1.6	6.4
Fund Flows From Operations	100.5	152.4	127.2	102.9	483.0	88.7	95.1	80.2	78.9	342.9
(increase) decrease A/R Installment Sales	-	-	-	-	-	-	-	-	-	-
(increase) decrease A/R Other	(5.6)	(0.7)	(15.0)	(4.2)	(25.5)	0.2	(5.9)	0.7	(5.2)	(10.2)
(Increase) Decrease in Assets	(5.6)	(0.7)	(15.0)	(4.2)	(25.5)	0.2	(5.9)	0.7	(5.2)	(10.2)
increase(decrease) in Accounts Payable	(22.2)	(5.9)	(23.8)	(14.6)	(66.5)	(4.9)	(10.1)	19.1	15.7	19.8
increase(decrease) in Accrued Liabilities	33.8	(18.4)	(7.3)	12.0	20.1	(36.9)	(7.8)	(9.0)	14.0	(39.7)
Increase(Decrease) in Liabilities	11.6	(24.3)	(31.1)	(2.6)	(46.4)	(41.8)	(17.9)	10.1	29.7	(19.9)
Increase(decrease) in Deferred Taxes	3.9	17.4	11.5	15.5	48.3	(16.6)	(5.1)	0.7	(20.2)	(41.2)
(Increase) decrease in Prepaid Expenses & Othe		(5.4)	(5.2)	(12.1)	(12.8)	16.0	(12.0)	(11.8)	25.2	17.4
Increase (decrease) Operating Lease Liabilities		(0.1)	-	3.0	2.7	(3.3)	0.8	0.4	0.1	(2.0)
Depreciation - Merchandise Inventory	237.6	309.4	333.3	336.4	1,216.7	327.4	310.5	299.8	291.4	1,229.1
COGS - Merchandise Sales	240.1	249.9	228.0	217.8	935.8	250.3	185.7	179.5	164.3	779.8
Losses - (Skips/Stolens)	78.3	83.1	84.3	119.8	365.5	146.5	70.1	118.3	68.4	403.3
Inventory Purchases	(540.3)	(667.0)	(657.3)	(710.4)	(2,575.0)	(562.1)	(539.5)	(552.9)	(576.3)	(2,230.8)
Net Merchandise Inventory	15.7	(24.6)	(11.7)	(36.4)	(57.0)	162.1	26.8	44.7	(52.2)	181.4
Total Cash Flow From Operations	135.8	114.7	75.7	66.1	392.3	205.3	81.8	125.0	56.3	468.4
rotat casti rioni rioni operatione					-		00	12010		-
Cash Flow from Investing					_					_
•	(11.4)	(14.0)	(20.5)	(16.6)	(60 F)	(16.4)	(14 E)	(10 E)	(12.0)	(61.4)
Purchase of property assets	(11.4)	(14.0)	(20.5)	(16.6)	(62.5)	(16.4)	(14.5)	(18.5)	0.1	(61.4) 0.1
Proceeds from sale of property assets	-	-	-	-	-	_	-	-	0.1	0.1
Hurricane insurance recovery proceeds	(4.007.0)	(5.0)	-	-	(4.070.5)	(0.2)	(0.1)	(0.4)	- (0.0)	- (1.0)
Acquisitions of businesses, net of cash requ		(5.6) (19.6)	(20.5)	(16.6)	(1,273.5) (1,336.0)	(0.3) (16.7)	(0.1)	(0.4) (18.9)	(0.2) (12.1)	(1.0) (62.3)
Net Investing Activities	(1,279.3)	(19.6)	(20.5)	(10.0)	(1,336.0)	(10.7)	(14.6)	(10.9)	(12.1)	- (62.3)
Free Cash flow to service debt	(1,143.5)	95.1	55.2	49.5	(943.7)	188.6	67.2	106.1	44.2	406.1
Share Repurchases	- (.,. 10.0)	-	(20.0)	(370.1)	(390.1)	-	-	(29.8)	(45.3)	(75.1)
Exercise of stock options	8.9	1.7	0.8	0.6	12.0	0.5	0.8	0.5	(10.0)	1.8
Shares withheld for employee tax witholdin			-	-	(20.9)	(8.5)	(0.9)	(0.1)	_	(9.5)
Debt Issuance costs	(46.1)	_	(1.5)	_	(47.6)	(0.0)	(0.0)	(0.1)	_	(5.5)
Proceeds/Repayments of Debt	1,182.5	(57.2)	(2.2)	287.8	1,410.9	(172.2)	(32.2)	(2.2)	(2.1)	(208.7)
Dividends Paid / Equity Distribution	(17.1)	(17.9)	(18.2)	(18.3)	(71.5)	(21.1)	(18.4)	(20.9)	(18.8)	(79.2)
Total Cash Flow from Financing	1,107.3	(73.4)	(41.1)	(100.0)	892.8	(201.3)	(50.7)	(52.5)	(66.2)	(370.7)
Total Cash Flow Holli Financing	1,107.3	(13.4)	(41.1)	(100.0)	- 032.0	(201.3)	(30.1)	(32.3)	(00.2)	(310.1)
Effect of exchange rate changes on cash	(0.3)	0.5	(0.4)	-	(0.2)	0.1	-	(0.2)	0.5	0.4
Beginning Cash Balance	159.4	123.0	145.1	158.8	159.4	108.3	95.7	112.2	165.6	108.3
Total Change in Cash	(36.4)	22.1	13.7	(50.5)	(51.1)	(12.6)	16.5	53.4	(21.5)	35.8
Ending Cash Balance	123.0	145.1	158.8	108.3	108.3	95.7	112.2	165.6	144.1	144.1

## **Rent-a-Center**





(\$millions, Except Share Data)	Quarter Ended	Quarter Ended	Quarter Ended	Quarter Ended	FY	Quarter Ended	Quarter Ended	Quarter Ended	Quarter Ended	FY
Consolidated Income Statement	3/31/2021	6/30/2021	9/30/2021	12/31/2021	2021	3/31/2022	6/30/2022	9/30/2022	12/31/2022	2022
Store Revenue										
Rentals & Fees	429.3	438.2	446.0	449.3	1,762.8	442.7	436.4	426.8	418.7	1,724.5
Merchandise Sales	77.4	49.1	37.5	35.8	199.8	58.3	35.0	30.0	28.5	151.7
Installment Sales	17.8	18.2	17.0	20.6	73.6	17.1	18.5	16.7	20.0	72.3
Other	0.4	0.4	0.4	0.4	1.6	0.4	0.3	0.2	0.3	1.3
Total Revenue	524.9	505.8	501.0	506.2	2,037.9	518.5	490.2	473.8	467.4	1,949.9
YoY Total Revenue Growth	15.4%	10.2%	5.6%	9.0%	10.0%	(1.2%)	(3.1%)	(5.4%)	(7.7%)	(4.3%)
Cost of Rental and Fees	106.5	108.6	110.5	111.5	437.1	110.6	110.0	108.1	108.3	437.1
Cost of Merchandise Sold	53.1	33.8	27.6	27.0	141.6	38.6	25.7	24.7	25.4	114.4
Cost of Installment Sales	6.0	6.2	6.3	7.1	25.6	5.9	6.4	6.0	7.2	25.5
Cost of Franchise Merchandise Sales	-	-	-	-	-	-	-	-	-	-
Gross Profit	359.2	357.2	356.6	360.6	1,433.5	363.4	348.1	334.9	326.5	1,372.9
Gross Margin	68.4%	70.6%	71.2%	71.2%	70.3%	70.1%	71.0%	70.7%	69.9%	70.4%
Store Expenses										
Labor	121.5	121.5	127.6	129.3	499.9	130.0	129.2	125.9	121.0	506.1
Other Store Expenses	108.8	101.6	111.0	131.1	452.5	124.0	112.7	129.9	135.2	501.7
General & Administrative Expenses	2.7	3.0	3.4	2.5	11.5	1.9	2.1	2.1	2.1	8.3
Depreciation & Amortization	4.6	4.5	4.8	4.8	18.6	6.4	4.6	4.6	4.9	20.5
Total Operating Expenses	237.5	230.6	246.8	267.6	982.5	262.4	248.6	262.5	263.0	1,036.6
Operating Profit	121.6	126.6	109.8	93.0	451.0	101.0	99.4	72.4	63.5	336.3
% of Total Revenue	23.2%	25.0%	21.9%	18.4%	22.1%	19.5%	20.3%	15.3%	13.6%	17.2%

## Acima



### Quarterly Financials (non-GAAP)

(\$millions, Except Share Data)	Quarter Ended	Quarter Ended	Quarter Ended	Quarter Ended	FY	Quarter Ended	Quarter Ended	Quarter Ended	Quarter Ended	FY
<b>Consolidated Income Statement</b>	3/31/2021	6/30/2021	9/30/2021	12/31/2021	2021	3/31/2022	6/30/2022	9/30/2022	12/31/2022	2022
Store Revenue										
Rentals & Fees	302.5	463.8	469.7	465.5	1,701.5	425.4	405.2	387.6	371.5	1,589.6
Merchandise Sales	154.6	171.3	153.7	146.5	626.2	173.8	124.9	116.8	104.6	520.1
Installment Sales	-	-	-	-	-	-	-	-	-	-
Other	0.3	0.1	0.0	(0.0)	0.4	0.2	0.1	0.1	0.2	0.5
Total Revenue	457.4	635.3	623.4	611.9	2,328.1	599.4	530.2	504.4	476.3	2,110.3
YoY Total Revenue Growth	111.7%	232.2%	209.2%	204.3%	187.4%	31.0%	(16.5%)	(19.1%)	(22.2%)	(9.4%)
Cost of Rental and Fees	136.9	219.4	229.3	236.5	822.1	226.9	205.7	197.8	187.7	818.1
Cost of Merchandise Sold	186.3	215.3	199.7	190.0	791.4	211.1	159.4	154.2	138.2	662.9
Cost of Installment Sales	-	-	-	-	-	-	-	-	-	-
Cost of Franchise Merchandise Sales	-	-	-	-	-	-	-	-	-	-
Gross Profit	134.3	200.5	194.4	185.4	714.6	161.4	165.1	152.4	150.5	629.3
Gross Margin	29.3%	31.6%	31.2%	30.3%	30.7%	26.9%	31.1%	30.2%	31.6%	29.8%
Store Expenses										
Labor	32.2	34.5	33.0	32.1	131.8	33.2	30.9	26.8	22.9	113.9
Other Store Expenses	56.2	74.1	73.1	92.3	295.7	97.6	80.8	61.7	55.6	295.7
General & Administrative Expenses	5.1	4.6	1.9	2.4	14.0	1.6	0.4	0.3	0.3	2.5
Depreciation & Amortization	0.5	0.5	0.6	0.6	2.1	0.6	0.5	0.4	0.4	1.9
Total Operating Expenses	94.0	113.7	108.5	127.4	443.6	132.9	112.6	89.3	79.3	414.0
Operating Profit	40.3	86.8	85.9	58.0	271.0	28.5	52.5	63.1	71.2	215.3
% of Total Revenue	8.8%	13.7%	13.8%	9.5%	11.6%	4.7%	9.9%	12.5%	14.9%	10.2%

## **RAC Mexico**

### Quarterly Financials (non-GAAP)

(\$millions, Except Share Data)	Quarter Ended	Quarter Ended	Quarter Ended	Quarter Ended	FY	Quarter Ended	Quarter Ended	Quarter Ended	Quarter Ended	FY
<b>Consolidated Income Statement</b>	3/31/2021	6/30/2021	9/30/2021	12/31/2021	2021	3/31/2022	6/30/2022	9/30/2022	12/31/2022	2022
Store Revenue										
Rentals & Fees	13.7	14.4	15.1	14.9	58.1	14.9	15.7	15.2	15.4	61.2
Merchandise Sales	0.8	0.8	0.8	0.9	3.3	0.8	0.9	0.8	0.9	3.5
Installment Sales	-	-	-	-	-	-	-	-	-	-
Other	0.0	0.0	0.0	(0.0)	0.1	0.0	0.0	0.1	0.1	0.2
Total Revenue	14.5	15.3	15.9	15.7	61.4	15.7	16.7	16.0	16.4	64.9
YoY Total Revenue Growth	7.0%	43.8%	30.9%	10.3%	21.4%	8.4%	9.5%	0.8%	4.4%	5.7%
Cost of Rental and Fees	3.6	3.7	3.9	4.2	15.5	4.0	4.2	4.1	4.1	16.5
Cost of Merchandise Sold	0.6	0.7	0.7	0.7	2.8	0.6	0.6	0.6	0.7	2.5
Cost of Installment Sales	-	-	-	-	-	-	-	-	-	-
Cost of Franchise Merchandise Sales		-	-	-	-	-	-	-	-	-
Gross Profit	10.2	10.8	11.3	10.8	43.1	11.1	11.8	11.3	11.6	45.8
Gross Margin	70.4%	70.9%	70.9%	68.6%	70.2%	70.7%	70.7%	70.6%	70.4%	70.6%
Store Expenses										
Labor	3.0	3.3	3.4	3.4	13.0	3.4	3.8	3.5	3.7	14.4
Other Store Expenses	3.9	3.8	4.0	4.5	16.2	4.2	4.4	5.1	5.3	19.0
General & Administrative Expenses	1.2	1.2	1.5	1.6	5.5	1.2	1.5	1.6	1.1	5.4
Depreciation & Amortization	0.1	0.1	0.1	0.1	0.5	0.1	0.2	0.2	0.2	0.7
Total Operating Expenses	8.3	8.4	9.0	9.6	35.3	9.0	9.9	10.3	10.3	39.5
Operating Profit	2.0	2.4	2.3	1.2	7.9	2.1	1.9	1.0	1.3	6.3
% of Total Revenue	13.5%	15.9%	14.4%	7.6%	12.8%	13.2%	11.7%	6.2%	7.6%	9.7%

## **Franchise**





(\$millions, Except Share Data)	Quarter Ended	Quarter Ended	Quarter Ended	Quarter Ended	FY	Quarter Ended	Quarter Ended	Quarter Ended	Quarter Ended	FY
<b>Consolidated Income Statement</b>	3/31/2021	6/30/2021	9/30/2021	12/31/2021	2021	3/31/2022	6/30/2022	9/30/2022	12/31/2022	2022
Franchise Merchandise Sales	33.1	29.6	33.7	30.5	126.9	18.5	26.5	22.8	23.5	91.4
Royalty Income	6.7	7.5	6.6	6.4	27.2	6.9	7.1	6.0	6.0	26.0
Total Revenue	40.0	37.6	40.9	37.6	156.1	26.1	34.2	29.7	30.3	120.3
YoY Total Revenue Growth	131.0%	65.7%	70.7%	2.1%	54.8%	(34.6%)	(9.1%)	(27.4%)	(19.5%)	(22.9%)
Cost of Franchise Merchandise Sales	33.1	29.5	33.6	30.4	126.6	18.7	26.6	22.8	23.5	91.7
Gross Profit	6.9	8.1	7.4	7.2	29.5	7.4	7.6	6.9	6.8	28.6
Gross Margin	17.2%	21.4%	18.0%	19.1%	18.9%	28.3%	22.2%	23.2%	22.3%	23.8%
General & Administrative Expenses	0.6	0.9	1.0	0.8	3.4	1.0	1.0	0.6	1.3	3.9
Depreciation & Amortization	0.0	0.0	0.0	0.0	0.1	0.0	0.0	0.0	0.0	0.1
Total Operating Expenses	1.9	2.4	2.5	2.4	9.2	2.6	2.3	1.8	2.8	9.5
Operating Profit	5.0	5.7	4.8	4.8	20.3	4.8	5.3	5.1	4.0	19.1
% of Total Revenue	12.5%	15.1%	11.8%	12.8%	13.0%	18.3%	15.5%	17.1%	13.0%	15.9%

# Corporate

## Quarterly Financials (non-GAAP)

(\$millions, Except Share Data)	Quarter Ended	Quarter Ended	Quarter Ended	Quarter Ended	FY	Quarter Ended	Quarter Ended	Quarter Ended	Quarter Ended	FY
<b>Consolidated Income Statement</b>	3/31/2021	6/30/2021	9/30/2021	12/31/2021	2021	3/31/2022	6/30/2022	9/30/2022	12/31/2022	2022
Labor	-	-	0.0	-	0.0	-	-	-	-	-
Other Store Expenses	-	-	(0.0)	-	(0.0)	0.0	0.0	(0.0)	0.0	(0.0)
General & Administrative Expenses	39.5	44.8	38.1	38.1	160.4	50.6	39.9	35.4	40.4	166.3
Depreciation & Amortization	8.2	8.5	8.3	8.5	33.5	7.3	7.6	7.5	7.3	29.8
Total Operating Expenses	47.7	53.2	46.4	46.7	194.0	58.0	47.4	42.9	47.8	196.1
Operating Profit	(47.7)	(53.2)	(46.4)	(46.7)	(194.0)	(58.0)	(47.4)	(42.9)	(47.8)	(196.1)
% of Total Revenue	4.6%	4.5%	3.9%	4.0%	4.2%	5.0%	4.4%	4.2%	4.8%	4.6%