
SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported):

APRIL 25, 2001

RENT-A-CENTER, INC.
(Exact Name of Registrant as Specified in Charter)

DELAWARE 0-25370 48-1024367

(State or Other Jurisdiction of Incorporation)

(Commission File Number) (IRS Employer Identification No.)

5700 TENNYSON PARKWAY
THIRD FLOOR
PLANO, TEXAS 75024
(Address of Principal Executive Offices) (Zip Code)

(972) 801-1100 (Registrant's telephone number, including area code)

NO CHANGE

(Former Name or Former Address, if Changed Since Last Report)

ITEM 9. REGULATION FD DISCLOSURE

A copy of the Registrant's press release, dated April 25, 2001, announcing the Company's revenues and earnings for the quarterly period ended March 31, 2001, is set forth below.

For Immediate Release:

RENT-A-CENTER, INC. REPORTS RECORD FIRST QUARTER 2001 RESULTS

SAME STORE SALES INCREASE 8.8% EARNINGS PER SHARE \$0.03 ABOVE CONSENSUS ESTIMATES

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PLANO, TEXAS, APRIL 25, 2001 - Rent-A-Center, Inc. (the "Company") (Nasdaq/NNM: RCII), announced today record revenues and net earnings for the quarter ended March 31, 2001.

The Company, the nation's largest rent-to-own operator, had total revenues for the quarter ended March 31, 2001 of \$439.7 million, a \$47.2 million increase from \$392.5 million for the same period in the prior year. This increase of 12.0% was largely a result of better than expected same store sales growth of 8.8%, as well as incremental revenues generated in new and acquired stores.

Net earnings for the quarter ended March 31, 2001 were \$25.0 million, or \$0.69 per diluted share, representing an increase of 19.7% over the net earnings of \$20.9 million, or \$0.61 per diluted share, reported for the same period in the prior year. The increase in net earnings and earnings per diluted share are primarily attributable to the Company's increase in revenues, operational improvements in existing stores and reduced interest expense resulting from a reduction in outstanding debt. At March 31, 2001, outstanding debt totaled \$703.1 million, down approximately \$100.8 million from the balance at March 31, 2000. For the quarter ended March 31, 2001, the Company generated \$32.0 million in operating cash flow and reduced debt outstanding by \$37.9 million.

"We are pleased to announce that demand remained very strong throughout the first quarter, which led to our outstanding operating results and illustrates the resilience of our business in a weakening economy" commented J.E. Talley, the Company's Chairman and Chief Executive Officer. Mr. Talley added, "We remain optimistic about our future growth plans and operating results and look forward to another record quarter for our Company."

During the first quarter of 2001, the Company opened 23 new locations and acquired four additional stores in three separate transactions. Since the end of the first quarter, the Company has opened four additional new stores and has acquired three stores through two separate transactions. For the entire year ending December 31, 2001, the Company intends to add over 10% to its store base through new store expansion and opportunistic acquisitions.

Rent-A-Center, headquartered in Plano, Texas, currently operates 2,184 company-owned rent-to-own stores in 50 states, Washington D.C. and Puerto Rico. The stores offer high-quality, durable goods such as home electronics, appliances, computers, and furniture and accessories to consumers under flexible rental purchase agreements that

allow the customer to obtain ownership of the merchandise at the conclusion of an agreed-upon rental period. ColorTyme, Inc., a wholly-owned subsidiary of the Company, is a national franchisor of 359 rent-to-own stores, 347 of which operate under the trade name of "ColorTyme," and the remaining 12 of which operate under the "Rent-A-Center" name.

This press release contains forward-looking statements that involve risks and uncertainties. Such forward looking statements generally can be identified by the use of forward-looking terminology such as "may," "will," "expect," "intend," "estimate," "anticipate," or "believe," or the negative thereof or variations thereon or similar terminology. Although the Company believes that the expectations reflected in such forward looking statements will prove to be correct, the Company can give no assurance that such expectations will prove to have been correct. The actual future performance of the Company could differ materially from such statements. Factors that could cause or contribute to such differences include, but are not limited to, the risks detailed from time to time in the Company's SEC reports, including its annual report Form 10-K for the year ended December 31, 2000 and the Company's ability to find locations that meet the Company's criteria for new store locations, and the Company's ability to locate existing stores that the Company could acquire under acceptable terms. There is no assurance that the Company will be able to find such locations or existing stores, or that it would be able to open or acquire such stores. You are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date of this press release. Except as requested by law, the Company is not obligated to publicly release any revisions to these forward-looking statements to reflect the events or circumstances after the date of this report or to reflect the occurrence of unanticipated events.

RENT-A-CENTER, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENT OF EARNINGS HIGHLIGHTS

(In Thousands of Dollars, except per share data)	THR	EE MONTHS	ENDED	MARCH 31,
		2001		2000
		UNAUD	ITED	
Total Revenues	\$	439,702	\$	392,526
Operating Profit		62,485		58,552
Net Earnings		24,998		20,889
Diluted Earnings Per Common Share		0.69		0.61
EBITDA	\$	78,558	\$	73,630

DILUTED EARNINGS PER COMMON SHARE BEFORE GOODWILL AMORTIZATION

(In Thousands of Dollars, except per share data)	THREE	MONTHS E	ENDED	MARCH 31,
	2	2001		2000
	UNAUDITED			
Net Earnings	\$	24,998	\$	20,889
Goodwill Amortization Net of Tax Effects		6,160		6,034
Adjusted Net Earnings	\$ =====	31,158		26,923
Diluted Weighted Average Shares Outstanding	====	36,375	===:	34,236
Diluted Earnings Per Common Share Before Goodwill Amortization				
	\$ =====	0.86	•	0.79

RENT-A-CENTER, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENT OF EARNINGS

(In Thousands of Dollars, except per share data)	THREE MONTHS E	ENDED MARCH 31,	
	2001	2000	
	UNAUDITED		
Revenues			
Store Rentals and fees	\$ 393.123	\$ 350,320	
Merchandise sales	30,759	27,339	
Other	1,330		
	425.212	378,151	
Franchise			
Merchandise sales Royalty income and fees	1,463	12,891 1,484	
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Total revenues	439,702	392,526	
Operating expenses			
Direct store expenses Depreciation of rental merchandise	80,812	71,728	
Cost of merchandise sold	21,555	22,830	
Salaries and other expenses Franchise cost of merchandise sold	242,219 12,494	208,525 12 441	
Transmise cost of merchandise solu		12,441	
	357,080	315,524	
General and administrative expenses	12,869	11,475	
Amortization of intangibles	7,268	6,975	
Total operating expenses	377,217	333,974	
Operating profit	62,485	58,552	
Interest expense	16,510	19,008	
Interest income	(361)	(257)	
Earnings before income taxes	46,336	39,801	
Income tax expense	21,338		
NET EARNINGS	24,998		
Preferred dividends	2,630	2,554	
Net earnings allocable to common stockholders	\$ 22,368 =======	\$ 18,335 =======	
Basic weighted average shares outstanding	24,959	24,311 =======	
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Basic earnings per common share	\$ 0.90	\$ 0.75	
	========	========	
Diluted weighted average shares outstanding	36,375 =======	34,236 =======	
Diluted earnings per common share		\$ 0.61	
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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

RENT-A-CENTER, INC.

DATE: May 22, 2001 BY: /s/ J. ERNEST TALLEY

J. Ernest Talley Chief Executive Officer