

# Rent-A-Center, Inc. Announces Amended Credit Facility

June 6, 2017

PLANO, Texas--(BUSINESS WIRE)--Jun. 6, 2017-- Rent-A-Center, Inc. (the "Company") (NASDAQ/NGS: RCII) today announced the closing of an amended credit agreement with its existing bank group. The amended credit facility, which extends through March 2019, provides the Company with the additional liquidity and flexibility needed to execute its strategic plan to drive growth, improve profitability and deliver enhanced stockholder value.

The amended credit facility will replace the existing maintenance covenants with a single Fixed Charge Coverage test, which requires a minimum level of Availability of \$50.0 million if the test is not met. At closing, the Company had total borrowings of \$70.0 million and letters of credit and reserves of \$101.8 million against the \$350.0 million revolver. This leaves the Company with \$178.2 million of Availability. The Company expects to fund the business through cash provided by operations for the remainder of 2017.

### **Key Features:**

- Fixed Charge Coverage ratio tested monthly; when less than 1.10x, the Company must maintain \$50.0 million of excess availability on the revolver
- Revolver size of \$350.0 million, with an expansion feature of an additional \$100.0 million
- The Company has \$178.2 million of availability at closing
- The existing Term Loan B, which currently has \$50.3 million outstanding, will remain in place
- Asset-backed features that govern the size of the available borrowing base determined by the value of eligible rental agreements and inventory held for rent
- Pricing is substantially the same as the existing agreement, with the addition of a pricing tier when Leverage is above 4.00x

#### **Definitions**

- Availability: Lesser of \$350 million loan amount or the borrowing base amount, minus revolver loans outstanding minus letters of credit outstanding minus reserves
- Fixed Charge Coverage: Last twelve months EBITDA less unfinanced capex less net cash taxes, over interest expense and scheduled principal amortization
- Leverage: Funded debt to EBITDA

## About Rent-A-Center, Inc.

A rent-to-own industry leader, Plano, Texas-based, Rent-A-Center, Inc., is focused on improving the quality of life for its customers by providing them the opportunity to obtain ownership of high-quality, durable products such as consumer electronics, appliances, computers, furniture and accessories, under flexible rental purchase agreements with no long-term obligation. The Company owns and operates stores in the United States, Mexico, Canada and Puerto Rico, and Acceptance NOW kiosk locations in the United States and Puerto Rico. Rent-A-Center Franchising International, Inc., a wholly owned subsidiary of the Company, is a national franchiser of rent-to-own stores operating under the trade names of "Rent-A-Center", "ColorTyme", and "RimTyme". For additional information about the Company, please visit our website at <a href="https://www.rentacenter.com">www.rentacenter.com</a>.

### **Forward-Looking Statements**

This press release and the guidance above contain forward-looking statements that involve risks and uncertainties. Such forward-looking statements generally can be identified by the use of forward-looking terminology such as "may," "will," "expect," "intend," "could," "estimate," "should," "anticipate," "believe," or "confident," or the negative thereof or variations thereon or similar terminology. The Company believes that the expectations reflected in such forward-looking statements are accurate. However, there can be no assurance that such expectations will occur. The Company's actual future performance could differ materially from such statements. Factors that could cause or contribute to such differences include, but are not limited to: the general strength of the economy and other economic conditions affecting consumer preferences and spending; factors affecting the disposable income available to the Company's current and potential customers; changes in the unemployment rate; difficulties encountered in improving the financial and operational performance of the Company's business segments; the Company's chief executive officer and chief financial officer transitions, including the Company's ability to effectively operate and execute its strategies during the interim period and difficulties or delays in identifying and/or attracting a permanent chief financial officer with the required level of experience and expertise; failure to manage the Company's store labor and other store expenses; the Company's ability to develop and successfully execute strategic initiatives; disruptions, including capacity-related outages, caused by the implementation and operation of the Company's new store information management system, and its transition to more-readily scalable, "cloud-based" solutions; the Company's ability to develop and successfully implement digital or E-commerce capabilities,

including mobile applications; disruptions in the Company's supply chain; limitations of, or disruptions in, the Company's distribution network; rapid inflation or deflation in the prices of the Company's products; the Company's ability to execute and the effectiveness of a store consolidation, including the Company's ability to retain the revenue from customer accounts merged into another store location as a result of a store consolidation; the Company's available cash flow; the Company's ability to identify and successfully market products and services that appeal to its customer demographic; consumer preferences and perceptions of the Company's brand; uncertainties regarding the ability to open new locations; the Company's ability to acquire additional stores or customer accounts on favorable terms; the Company's ability to control costs and increase profitability; the Company's ability to retain the revenue associated with acquired customer accounts and enhance the performance of acquired stores; the Company's ability to enter into new and collect on its rental or lease purchase agreements; the passage of legislation adversely affecting the Rent-to-Own industry; the Company's compliance with applicable statutes or regulations governing its transactions; changes in interest rates; adverse changes in the economic conditions of the industries, countries or markets that the Company serves; information technology and data security costs; the impact of any breaches in data security or other disturbances to the Company's information technology and other networks and the Company's ability to protect the integrity and security of individually identifiable data of its customers and employees; changes in the Company's stock price, the number of shares of common stock that it may or may not repurchase, and future dividends, if any; changes in estimates relating to self-insurance liabilities and income tax and litigation reserves; changes in the Company's effective tax rate; fluctuations in foreign currency exchange rates; the Company's ability to maintain an effective system of internal controls; the resolution of the Company's litigation; and the other risks detailed from time to time in the Company's SEC reports, including but not limited to, its Annual Report on Form 10-K for the year ended December 31, 2016, and its Quarterly Report on Form 10-Q for the quarter ended March 31, 2017. You are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date of this press release. Except as required by law, the Company is not obligated to publicly release any revisions to these forward-looking statements to reflect the events or circumstances after the date hereof or to reflect the occurrence of unanticipated events.

### Additional Information and Where to Find It

The Company, its directors, executive officers and other employees may be deemed to be participants in the solicitation of proxies from the Company's stockholders in connection with the matters to be considered at Rent-A-Center's 2017 Annual Meeting. On April 27, 2017, the Company filed its definitive proxy statement (as it may be amended from time to time, the "Proxy Statement") and definitive form of WHITE proxy card with the U.S. Securities and Exchange Commission (the "SEC") with respect to its 2017 Annual Meeting. The Company's stockholders are strongly encouraged to read the Proxy Statement, the accompanying WHITE proxy card and other documents filed with the SEC carefully and in their entirety when they become available because they will contain important information. Additional information regarding the identity of participants, and their direct or indirect interests (by security holdings or otherwise) is set forth in the Proxy Statement. Stockholders can obtain the Proxy Statement, any amendments or supplements to the Proxy Statement and other documents filed by the Company with the SEC free of charge at the SEC's website at <a href="https://www.sec.gov">www.sec.gov</a>. Copies also will be available free of charge at the Company's proxy solicitor. Okapi Partners LLC, toll free at 1-877-259-6290.

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